

# Tasmanians dominate dairy business awards

By **CARLENE DOWIE**

**T**ASMANIANS dominated the Australian Dairy Business of the Year (DBOY) awards announced last month, taking out the overall Australian award, the supreme dryland and irrigation awards, the medium- and low-concentrate awards, and the sharefarmer award.

Overall winners Stephen and Karen Fisher of Togari, Tas, also took out the inaugural Trans-Tasman award from the New Zealand winner Railside Farm, of Oamaru.

This was the first year the Tasmanians, along with farmers from central South Australia and Western Australia, were able to enter the awards. In its inaugural year last year the DBOY competition was open

only to farmers from Victoria, the southern Riverina in NSW and south-east South Australia.

The Fishers won the Tasmanian, medium-concentrate and supreme dryland awards with an impressive return on capital of 9.7% for the competition year 2006-07 (which was a drought year). For the competition year they milked 830 cows on 278.5 hectares. Their operating profit margin was 28.5%. They harvested 12.6 tonnes a hectare of pasture (dryland).

The low concentrate and supreme irrigation awards were won by Paul and Nadine Lambert, of South Spreyton, Tas, who had earlier in the year won the Tasmanian Dairy Business of the Year compe-

tion (a separate competition from the Australian awards).

The sharefarmer award was won by Wayne and Angela Huisman, also of Togari, Tas. **D**

## On-farm stories

This issue we are featuring three of the winners of the in the Dairy Business of the Year competition – the overall winners Stephen and Karen Fisher, the low concentrate section winners Paul and Nadine Lambert and the Gippsland winners Guy and Leanne Gallatly. We will feature the other winners in on-farm stories in future issues.



Western Australian award winner Dale Hanks receives his award from Elanco Animal Health account manager for the Western District and South-East South Australia Rob Greenshields.



Winner of the high concentrate and south east South Australia awards Charles Wallis receives his award from Peter Van Elzakker, of Bos Trading.



UDP chief operating officer Andrew Sticca presents the Southern Riverina NSW award to winner Danny Everingham, Deniliquin, NSW.

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<b>Tasmania</b>	<b>Peter van Elzakker</b>	<b>0409 276 972</b>





Winners of the Central South Australia and Young Farmer awards Rachael and James Stacey receive one of their awards from National Australia Bank general manager agribusiness Khan Horne.



Dairy Australia's manager of industry relations John McKew presents the Most Improved award to Dave and Joy Custance, Poowong, Vic.



Winners of the sharefarmer award Angela and Wayne Huisman, Togari, Tas, receive their award from Coprice Cobden, Vic, manager Trevor Gardner.

**DAIRY BUSINESS OF THE YEAR AWARD WINNERS**

- |                            |   |
|----------------------------|---|
| Trans-Tasman Supreme       | Stephen and Karen Fisher                                  |
| Supreme Australian         | Togari, Tas   |
| Supreme dryland farming    |   |
| Tasmanian                  |   |
| Medium concentrate         |   |
| Low concentrate            | Paul and Nadine Lambert                                   |
| Supreme irrigation         | South Spreyton, Tas                                       |
| Central South Australia    | James and Rachael Stacey                                  |
| Young Farmer               | Strathalbyn, SA   |
| South-East South Australia | Charles and Stacey Wallis                                 |
| High concentrate           | Mt Gambier, SA  |
| Southern Riverina NSW      | Danny and Nicki Everingham and Eric Ward, Deniliquin, NSW |
| Northern Victoria          | Dion and Kate Silich, Cobram, Vic                         |
| South-west Victoria        | Barry and Vicki Philp, Garvoc, Vic                        |
| Gippsland                  | Guy and Leanne Gallatly, Maffra, Vic                      |
| Western Australia          | Dale and Leanne Hanks                                     |
| Sharefarmer                | Wayne and Angela, Huisman, Togari, Tas                    |
| Most improved              | Dave and Joy Custance, Poowong, Vic                       |

**Other finalists in the awards**

- Peter and Sue Tyrell, Finley, NSW
- Greg and Meaghan Brentnall, Echuca, Vic
- Daryl Sell, Barongarook, Vic
- Warwick and Karen Baum, Jindivick, Vic
- Mike and Anne Green, Toora, Vic
- Grant and Melanie Rogers, Ouse, Tas
- Kym and Kate Bartlett, Murray Bridge, SA
- Wes and Rita Hurrell, Yankilla, SA
- Craig and Catherine Cleggett, Glencoe, SA



Dion and Kate Silich, Cobram, Vic, receive the Northern Victorian award from Peter Van Elzakker, of Bos Trading.



Winners of the south-west Victorian award Barry and Vicki Philp, Garvoc, Vic, receive their award from Coprice Cobden, Vic, manager Trevor Gardner.

**Rewarding excellence in the Dairy Industry**

NAB Agribusiness congratulates the finalists and winners of the 2008 Dairy Business of the Year Awards.

For more information on how NAB can support your dairy business, call 13 10 12 for your nearest Agribusiness Manager, or visit [nab.com.au/agribusiness](http://nab.com.au/agribusiness)



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