

Summary Farm Performance - Total

Sheep Beef Demo

Sheep Beef Ltd



	2000/01 Actual	2001/02 Actual	2002/03 SBO High\$	2002/03 SBO Low\$
PHYSICAL PARAMETERS				
Total Units of Stock	3,838	4,148	4,148	4,148
Effective Hectares	280.0	280.0	280.0	280.0
Stocking Rate (Stock Units per Hectare)	13.7	14.8	14.8	14.8
Average Carcass Weight of Lamb Sold	17.20	18.00	18.00	18.00
Average Value of Lamb Sold per Unit of Stock	\$ 52.45	\$ 49.81	\$ 54.89	\$ 44.86
Total Weight of Lamb Produced per Hectare	161.9	148.5	148.5	148.5
Average Weight of Wool Clip (Main Shear)	5.06	5.88	6.18	4.50
Total Value of Wool Sold per Hectare	\$ 279.93	\$ 270.00	\$ 297.00	\$ 243.00
Total Liveweight of Beef Sold per Unit of Stock	52.4	46.4	46.4	46.4
Total Weight of Beef Sold per Hectare	755.3	765.6	765.6	765.6
Average Weight of Goats-Meat/Fibre Fibre Clip (Main Shear)	2.20	2.30	2.30	2.30
Total Value of Goats-Meat/Fibre Fibre Sold per Hectare	\$ 255.22	\$ 290.47	\$ 308.39	\$ 272.55
Average Value of Goats-Meat/Fibre Stock Sold per Unit of Stock	\$ 29.06	\$ 26.41	\$ 31.95	\$ 25.56
Total Weight of Goats-Meat/Fibre Stock Produced per Hectare	193.75	182.00	193.75	193.75
REVENUE				
Wool Sales	\$ 31,338	\$ 27,000	\$ 36,700	\$ 31,300
Lamb Sales	\$ 69,360	\$ 81,207	\$ 87,593	\$ 74,970
Beef Livestock Sales	\$ 172,216	\$ 169,969	\$ 183,750	\$ 156,188
Goats-Meat/Fibre Fibre Sales	\$ 15,313	\$ 20,878	\$ 21,954	\$ 19,803
Goats-Meat/Fibre Livestock Sales	\$ 26,156	\$ 24,024	\$ 29,063	\$ 23,250
Total Operating Revenue (TOR)	\$ 299,838	\$ 308,428	\$ 337,409	\$ 283,861
GROSS REVENUE (GR)	\$ 310,813	\$ 348,408	\$ 381,357	\$ 322,849
Gross Revenue per Hectare	\$ 1,110	\$ 1,244	\$ 1,362	\$ 1,153
Gross Revenue per Unit of Stock	\$ 80.98	\$ 84.00	\$ 91.95	\$ 77.84
EXPENSES				
Total Operating Expenses (TOE)	\$ 135,455	\$ 195,915	\$ 134,804	\$ 134,775
GROSS OPERATING EXPENSES (GOE)	\$ 3,300	\$ 25,500	\$ 3,300	\$ 3,300
Gross Operating Expenses per Hectare	\$ 12	\$ 91	\$ 12	\$ 12
Gross Operating Expenses per Unit of Stock	\$ 34.88	\$ 58.04	\$ 48.66	\$ 48.66
Debt Servicing & Non-Operating Expenses				
Total Debt Servicing & Non-Operating Exp	\$ 182,000	\$ 157,000	\$ 167,000	\$ 127,000
Operating Surplus (TOR - TOE)	\$ 164,384	\$ 112,513	\$ 202,605	\$ 149,085
Change in Working Capital	\$ 4,384	\$ 17,193	\$ 101,253	\$ 82,773
KEY PERFORMANCE INDICATORS				
OPERATING PROFIT (GR - GOE)	\$ 173,499	\$ 42,434	\$ 132,526	\$ 79,006
Operating Profit per Hectare	\$ 620	\$ 152	\$ 473	\$ 282
Operating Profit per Unit of Stock	\$ 46.10	\$ 25.96	\$ 43.29	\$ 29.18
Total Assets at End of Year at 4-Yr Av Values	\$ 1,742,293	\$ 1,832,018	\$ 1,832,018	\$ 1,832,018
Total Liabilities at End of Year	\$ 545,000	\$ 415,000	\$ 405,000	\$ 445,000
EQUITY at 4-Yr Av Values at End of Year	\$ 1,197,293	\$ 1,417,018	\$ 1,427,018	\$ 1,387,018
EQUITY % at 4-Yr Av Values	68.7 %	77.4 %	77.9 %	75.7 %
Change in Equity at 4-Yr Av Values	\$ 66,975	\$ 65,300	\$ 75,300	\$ 35,300
RETURN ON ASSETS (ROA) at 4-Yr Av Values	10.0 %	4.6 %	9.8 %	6.6 %
ROA including Capital Gain at 4-Yr Av Values	13.3 %	8.2 %	14.0 %	8.5 %
RETURN ON CAPITAL (ROC) at 4-Yr Av Values	10.0 %	4.6 %	9.8 %	6.6 %
ROC including Capital Gain at 4-Yr Av Values	13.3 %	8.2 %	14.0 %	8.5 %
RETURN ON EQUITY (ROE) at 4-Yr Av Values	10.9 %	2.8 %	9.3 %	5.4 %
ROE including Capital Gain at 4-Yr Av Values	15.6 %	7.4 %	14.6 %	7.9 %
OPERATING PROFIT MARGIN	55.8 %	23.6 %	46.2 %	36.5 %
Financing Costs as % Gross Revenue	13.8 %	12.3 %	11.3 %	13.3 %
Management + Staff Costs per Unit of Stock	\$ 15.62	\$ 14.61	\$ 14.61	\$ 14.61