

# Summary Farm Performance - Sheep and Beef

Sheep Beef Demo

Sheep Beef Ltd



	2000/01 Actual	2001/02 Actual	2002/03 SBO High\$	2002/03 SBO Low\$
<b>PHYSICAL PARAMETERS</b>				
<b>Total Units of Stock</b>	<b>2,938</b>	<b>3,238</b>	<b>3,238</b>	<b>3,238</b>
Effective Area	220.0	220.0	220.0	220.0
<b>Stocking Rate (Stock Units per Area)</b>	<b>13.4</b>	<b>14.7</b>	<b>14.7</b>	<b>14.7</b>
Percent Sheep Stock Units	41.1 %	38.9 %	38.9 %	38.9 %
Total Equivalent Full Time Staff	1.0	1.0	1.0	1.0
<b>Units of Stock per Full Time Staff Equivalent</b>	<b>2,896</b>	<b>3,175</b>	<b>3,175</b>	<b>3,175</b>
<b>Weight of Wool Produced per Unit of Stock</b>	<b>5.77</b>	<b>5.88</b>	<b>5.88</b>	<b>5.88</b>
Weight of Wool Produced per Hectare	69.7	74.0	74.0	74.0
<b>REVENUE PER UNIT OF STOCK</b>				
Sheep Gross Revenue per SSU	\$ 84.80	\$ 82.36	\$ 89.58	\$ 75.25
Cattle Gross Revenue per CSU	\$ 97.69	\$ 83.57	\$ 90.53	\$ 76.61
Sheep & Beef Gross Revenue	\$ 92.39	\$ 83.10	\$ 90.16	\$ 76.08
Sheep & Beef Gross Expenses	\$ 29.98	\$ 55.20	\$ 48.23	\$ 48.23
<b>Operating Profit (Loss)</b>	<b>\$ 62.41</b>	<b>\$ 27.90</b>	<b>\$ 41.93</b>	<b>\$ 27.85</b>
<b>EXPENSES PER UNIT OF STOCK</b>				
Administration	\$ 1.12	\$ 1.02	\$ 1.02	\$ 1.02
Animal Health	\$ 1.26	\$ 1.05	\$ 1.05	\$ 1.05
Breeding	\$ 2.10	\$ 0.68	\$ 1.90	\$ 1.90
Electricity	\$ 1.02	\$ 0.46	\$ 0.93	\$ 0.93
Feeds (including crops)	(\$ 2.38)	\$ 4.01	\$ 4.01	\$ 4.01
Fertiliser (including nitrogen)	\$ 6.55	\$ 5.95	\$ 5.95	\$ 5.95
Freight	\$ 0.78	\$ 0.40	\$ 0.71	\$ 0.71
Irrigation	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Other Expenses	\$ 0.44	\$ 0.40	\$ 0.40	\$ 0.40
Pasture Maintenance & Renovation	\$ 1.45	\$ 1.03	\$ 1.31	\$ 1.31
Repairs & Maintenance	(\$ 1.00)	\$ 15.75	\$ 6.51	\$ 6.51
Shearing & Crutching per SSU	\$ 2.36	\$ 2.27	\$ 2.27	\$ 2.27
Standing charges	\$ 1.35	\$ 1.22	\$ 1.22	\$ 1.22
Vehicle Expenses (incl fuel & oil)	\$ 1.12	\$ 1.02	\$ 1.02	\$ 1.02
Weed & Pest Control	\$ 0.80	\$ 0.72	\$ 0.72	\$ 0.72
Management & Staff Expenses	\$ 16.34	\$ 14.98	\$ 14.98	\$ 14.98
Depreciation	\$ 38.24	\$ 35.05	\$ 37.86	\$ 32.29
<b>Gross Expenses as % of Gross Revenue</b>	<b>32.4 %</b>	<b>66.4 %</b>	<b>53.5 %</b>	<b>63.4 %</b>
<b>REVENUE PER HECTARE</b>				
Sheep & Beef Gross Revenue	\$ 1,234	\$ 1,223	\$ 1,327	\$ 1,120
Sheep & Beef Gross Expenses	\$ 400	\$ 812	\$ 710	\$ 710
<b>OPERATING PROFIT (LOSS)</b>	<b>\$ 833</b>	<b>\$ 411</b>	<b>\$ 617</b>	<b>\$ 410</b>
<b>KEY PERFORMANCE INDICATORS</b>				
<b>Return on Capital at 4-Yr Av Values</b>	<b>12.6 %</b>	<b>5.8 %</b>	<b>8.9 %</b>	<b>5.8 %</b>
Return on Assets at 4-Yr Av Values	12.6 %	5.8 %	8.9 %	5.8 %
Capital Efficiency (Asset Turnover Ratio) at 4-Yr Av Values	19.0 %	18.0 %	19.5 %	16.5 %
<b>Return on Equity at 4-Yr Av Values</b>	<b>14.6 %</b>	<b>4.4 %</b>	<b>8.1 %</b>	<b>4.4 %</b>