

FINALISTS DETAILS FOR SourceNZ DAIRY BUSINESS PERFORMANCE AWARDS

Name	Awards	Effective Area & Cows	Milk Production	Return on Assets	Profit per Hectare	Operating Profit Margin	Cost of Production per kgMS	Pasture Harvest	Purchased Forage Cost per tDM	Purchased Concentrate Cost per tDM	Labour Efficiency (Cows/FTE)	Core per Cow Costs
Railside (John & Michelle de Veth and Helwi & Akky Tacoma)	Supreme + Medium Supplement	90 hectares, 357 cows	1853 kgMS/ha, 467 kgMS/cow	6.8%	\$2,970	33%	\$2.87	14.6	\$198	\$257	134	\$463
John & Robyn Faulkner	South Island	145 hectares, 465 cows	1523 kgsMS/ha, 475 kgsMS/cow	6.0%	\$2,086	29%	\$3.14	14.9	\$293	\$310	112	\$601
Jeff & Janice Williams	Southern North Island & High Supplement	110 hectares, 460 cows	2066 kgsMS/ha, 494 kgsMS/cow	5.9%	\$3,340	26%	\$3.89	10.0	\$225	\$335	126	\$505
Philip & Joelean Mayall	Waikato/BOP	98 hectares, 310 cows	1467 kgsMS/ha, 464 kgsMS/cow	5.5%	\$3,327	45%	\$2.20	15.3	\$164	n/a	115	\$398
Rob & Adrienne Carswell	Northland	166 hectares, 500 cows	1154 kgsMS/ha, 383 kgsMS/cow	4.2%	\$1,781	31%	\$2.90	10.4	\$187	\$282	156	\$443
Patrick & Natasha O'Shea and Gordon & Shirley Townsend	Low Supplement	75 hectares, 256 cows	1201 kgsMS/ha, 352 kgsMS/cow	5.1%	\$2,333	42%	\$2.28	14.7	\$246	\$346	173	\$377
Cloverdale Holdings (Andy & Nicky Watt)		730 hectares, 2760 cows	1495 kgsMS/ha, 395 kgsMS/cow	5.2%	\$1,755	24%	\$3.27	14.7	\$202	\$260	190	\$478
Neville & Sandi Pearson		360 hectares, 1130 cows	1144 kgsMS/ha, 364 kgsMS/cow	3.8%	\$1,670	29%	\$3.03	11.6	\$212	\$256	167	\$328
Plantation Road Dairies (Kevin & Linda Davidson)		328 hectares, 1440 cows	2289 kgsMS/ha, 521 kgsMS/cow	5.4%	\$2,671	23%	\$3.39	11.4	\$219	\$271	171	\$522
Hans Geessink		133 hectares, 577 cows	2173 kgsMS/ha, 501 kgsMS/cow	5.1%	\$3,777	32%	\$2.41	14.4	\$212	\$292	153	\$616
Steve & Judith and Darryl & Julie Osborne		58 hectares, 325 cows	2547 kgsMS/ha, 454 kgsMS/cow	3.7%	\$2,539	20%	\$3.34	16.3	\$217	\$306	161	\$588
Stephen & Debbie Trenberth		98 hectares, 270 cows	1108 kgsMS/ha, 402 kgsMS/cow	3.9%	\$1,897	35%	\$2.73	13.9	\$261	n/a	145	\$434
Kwaks Farm (Mgr: Gerard Boejan & Marlene Honings)		200 hectares, 689 cows	1478 kgsMS/ha, 429 kgsMS/cow	3.6%	\$1,514	21%	\$3.48	10.1	\$175	\$248	128	\$518
Peter & Helen Le Heron	Most Improved	54 hectares, 220 cows	1774 kgsMS/ha, 436 kgsMS/cow	2.9%	\$1,965	20%	\$3.11	14.7	\$240	\$304	112	\$529
NZ Top 10% Benchmark		132 hectares, 462 cows	1391 kgsMS/ha, 397 kgsMS/cow	5.0%	\$2,431	35%	\$2.71	14.5	\$201	\$270	158	\$387
NZ Average Benchmark		140 hectares, 433 cows	1074 kgsMS/ha, 348 kgsMS/cow	2.3%	\$1,063	19%	\$3.47	11.9	\$208	\$296	126	\$466