

Name	Awards	Effective Area & Cows	Milk Production	Return on Capital	Profit per Hectare	Operating Profit Margin	Cost of Production per kgMS	Pasture Harvest	Purchased Forage Cost per tDM	Purchased Concentrate Cost per tDM	Labour Efficiency (Cows/FTE)	Core per Cow Costs
Dave & Sue Forsythe	Supreme + Waikato/BOP + High Supplement	185 Hectares, 1050 cows	2887 kgMS/ha, 509 kgMS/Cow	17.0%	\$7,851	35%	\$4.90	10.5	\$335	\$417	164	\$482
John & Robyn Faulkner	Medium Supplement + Most Improved	145 hectares, 455 cows	1524 kgsMS/ha, 486 kgsMS/cow	12.9%	\$6,584	53%	\$3.36	13.3	\$348	\$403	124	\$628
Lyll & Garth Preston	Northland + Low Supplement	247 Hectares, 720 cows	941 kgMS/ha, 324 kgMS/ha	11.6%	\$4,839	63%	\$2.52	11.5	\$157	n/a	204	\$385
Cloverdale Holdings (Andy & Nicky Watt)	South Island	730 hectares, 2780 cows	1530 kgsMS/ha, 402 kgsMS/cow	11.8%	\$5,919	47%	\$3.76	15.9	\$353	\$337	178	\$631
Lance & Katherine Gillespie	Manawatu/Wairarapa	147 Hectares, 396 cows	1216 kgMS/ha, 452 kgMS/cow	9.5%	\$4,366	44%	\$4.07	10.4	\$322	\$622	112	\$670
Con & Tracey Crowley	Taranaki	36 Hectares, 163 cows	1614 kgMS/ha, 359 kgMS/cow	7.0%	\$4,527	35%	\$4.77	13.3	\$423	\$452	97	\$512
Campbell & Mary Affleck		223 Hectares, 540 cows	907 kgMS/ha, 374 kgMS/Cow	11.4%	\$4,266	57%	\$3.01	11.5	\$458	n/a	215	\$579
Baxter Dairies		150 Hectares, 420 cows	1219 kgMS/ha, 422 kgMS/cow	7.5%	\$4,961	48%	\$3.58	10.2	\$379	\$536	106	\$609
Rob & Adrienne Carswell		166 hectares, 470 cows	1217 kgsMS/ha, 430 kgsMS/cow	9.0%	\$5,199	51%	\$3.31	11.3	\$326	\$467	204	\$598
Hans Geessink		133 hectares, 577 cows	2293 kgsMS/ha, 508 kgsMS/cow	9.5%	\$9,356	48%	\$3.92	11.4	\$405	\$357	168	\$625
Andrew & Liisa Hamilton		106 Hectares, 285 cows	1,035 kgMS/ha, 370 kgMS/Cow	9.6%	\$3,957	46%	\$3.87	10.3	\$227	\$380	157	\$485
Brendon & Rochelle O'Leary		85 Hectares, 398 cows	2,147 kgMS/ha, 458 kgMS/Cow	9.4%	\$8,598	49%	\$3.65	11.4	\$344	\$404	183	\$463
Osborne Ngarua Farms		58 hectares, 318 cows	2674 kgsMS/ha, 488 kgsMS/cow	7.7%	\$8,412	39%	\$4.42	12.6	\$368	\$451	135	\$682
NZ Top 10% Benchmark		137 hectares, 486 cows	1440 kgsMS/ha, 407 kgsMS/cow	10.0%	\$6,135	53%	\$3.18	14.0	\$337	\$375	171	\$465
NZ Average Benchmark		144 hectares, 449 cows	1126 kgsMS/ha, 362 kgsMS/cow	6.4%	\$3,649	40%	\$4.19	11.4	\$384	\$392	138	\$546